



PRESS RELEASE

ACOTEL GROUP SpA: General Meeting of shareholders approves 2011 Annual Report

Consolidated results:

- **Revenue approximately €109 million (€154 million in 2010)**
- **EBITDA approximately €5.8 million (up 12%)**
- **EBIT approximately €2.3 million (up 68%)**
- **Net profit €1.9 million (a loss of €2.2 million in 2010)**
- **Net funds €37.2 million (€35.1 million in 2010)**

Renewed the Board of Directors and the Board of Statutory Auditors and appointed the independent auditing mandate.

Today's session of the ordinary Annual General Meeting of shareholders of Acotel Group SpA, under the Chair of Claudio Carnevale, at the company's Rome headquarters has approved the Annual Report for the year ended 31 December 2011 and examined the Consolidated Report. The general Meeting also elected the Board of Directors, the Board of Statutory Auditors and appointed the independent auditing mandate for the period 2012-2020.

Consolidated financial statements 2011

The Acotel Group reports revenue of approximately €109 million (€154 million in 2010), generated for 84% by the supply of Services, 12% by the Mobile VAS Technology business, and the remainder by Mobile Telecommunications and Security Systems.

The geographical revenue breakdown highlights a general contraction in the geographical areas in which the Group operates, with the exception of Italy (up 17%), thanks to the good performance of Flycell Italia Srl, and Africa (up 60%), a market served primarily by the subsidiary, Jinny Software.

Consolidated gross operating profit (EBITDA) is approximately €5.8 million, up approximately 12% on the previous year thanks partly to the impact of changes in the way Flycell Inc. manages its advertising expenditure.

After amortisation and depreciation of €3.4 million and impairment losses on non-current assets, consolidated operating profit (EBIT) of €2.3 million is up 68% on 2010.

After the Group's share of the profit/(loss) of associates and joint ventures and finance income, totalling €1.1 million, profit before tax is €3.4 million, whilst consolidated profit for 2011 is €1.9 million, compared with the loss of €2.2 million reported for 2010.

Net funds at 31 December 2011 total €37.2 million, up on the figure of €35.1 million reported at the end of 2010. This also reflects Flycell Inc.'s collection of damages following the settlement



with the company's former CEO, resulted involved in an illegal act to detriment of the same subsidiary.

Parent Company's separate financial statements 2011

The Parent Company, Acotel Group SpA, generated total revenue of approximately €2.5 million, largely generated by Service Provisioning for the subsidiary, Acotel SpA.

The Company reports a gross operating loss (negative EBITDA) of €594 thousand, marking an improvement on 2010 as a result of reductions in the cost of external services and staff costs. The operating loss of €986 thousand compared with a loss of €1,138 thousand for 2010.

After the Company's share of the profit/(loss) of associates and joint ventures and net finance income, the loss before tax is €36 thousand, a significant improvement (93%) on 2010. The after-tax loss for 2011 is €527 thousand.

Other resolutions

The General Meeting has elected the new BoD of Acotel Group SpA for the next three years, until the approval of Annual Report 2014. Members are Claudio Carnevale (Chairman), Margherita Argenziano, Cristian Carnevale, Luca De Rita, Giovanni Galoppi and Giovanni La Croce (Directors), Francesco Ago, Giuseppe Guizzi and Raffaele Cappiello (Independent Directors).

The Board of Statutory Auditors has been also renewed for the next three years, until the approval of Annual Report 2014. Members are Antonio Mastrangelo (Chairman), Umberto Previti Flesca and Maurizio Salimei (Regular Statutory Auditors), Gabriele Perrotti and Paola Piscopello (Alternate Statutory Auditors).

The General Meeting has also appointed the independent revision mandate for the 2012-2020 period to the company, Reconta Ernst & Young SpA.

Finally the General Meeting Assembly has expressed positive opinion on the Remuneration Report prepared in accordance with Art. 123-ter of the CFA.

Rome, 24 April 2012

For more information

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